## BALANCE SHEET

As at Sep. 30th, 2009
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 147,189,544,169 | 129,826,865,459 |
| I. Cash and cash equivalents | 110 |  | 8,411,175,471 | 1,508,307,217 |
| 1. Cash | 111 | V. 01 | 8,411,175,471 | 1,508,307,217 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 4,561,031,836 | 3,780,347,000 |
| 1. Trade accounts receivables | 131 |  | 209,862,587 | 110,000,000 |
| 2. Advances to suppliers | 132 |  | 3,540,466,667 | 3,450,000,000 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 810,702,582 | 220,347,000 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 133,159,965,244 | 123,754,256,315 |
| 1. Inventories | 141 | V. 04 | 133,159,965,244 | 123,754,256,315 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 1,057,371,618 | 783,954,927 |
| 1. Short-term prepaid expenses | 151 |  | 251,732,457 | 299,114,040 |
| 2. VAT deductible | 152 |  | 462,813,759 | 294,678,656 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 233,125,402 | 106,083,649 |
| 4. Other short-term assets | 158 |  | 109,700,000 | 84,078,582 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0 + 2 2 0} \mathbf{+ 2 4 0} \mathbf{+ 2 5 0} \mathbf{+ 2 6 0}$ ) | 200 |  | 4,642,886,200 | 4,725,610,737 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 113,242,075 | 175,966,612 |
| 1. Tangible fixed assets | 221 | V. 08 | 113,242,075 | 175,966,612 |
| - Historical cost | 222 |  | 271,378,637 | 271,378,637 |
| - Accumulated depreciation | 223 |  | $(158,136,562)$ | $(95,412,025)$ |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 |  |  |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 |  |  |
| III. Property investment | 240 | V12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |


| IV. Long-term financial investments | $\mathbf{2 5 0}$ |  | $\mathbf{4 , 4 0 7 , 0 0 0 , 0 0 0}$ | $\mathbf{4 , 4 0 7 , 0 0 0 , 0 0 0}$ |
| :--- | :--- | :--- | ---: | ---: |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V.13 | $4,407,000,000$ | $4,407,000,000$ |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Goodwill | $\mathbf{2 6 0}$ |  |  |  |
| 1. Goodwill | 261 |  |  | $\mathbf{1 4 2 , 6 4 4 , 1 2 5}$ |
| V. Other long-term assets | $\mathbf{2 7 0}$ |  | $\mathbf{1 2 2 , 6 4 4 , 1 2 5}$ | $45,366,125$ |
| 1. Long-term prepaid expenses | 271 | V.14 |  | $97,278,000$ |
| 2. Deferred income tax assets | 272 | V.21 | $25,366,125$ | $97,278,000$ |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 40,947,551,549 | 22,718,656,149 |
| I. Short-term liabilities | 310 |  | 26,934,351,649 | 22,685,226,249 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 26,662,401,365 | 22,192,790,000 |
| 2. Trade accounts payable | 312 |  |  |  |
| 3. Advances from customers | 313 |  |  |  |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 11,543,271 | 58,243,313 |
| 5. Payable to employees | 315 |  | 94,217,457 | 95,254,167 |
| 6. Payable expenses | 316 | V. 17 | 117,864,500 | 317,731,169 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 48,325,056 | 21,207,600 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 14,013,199,900 | 33,429,900 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 13,991,770,000 |  |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 21,429,900 | 33,429,900 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 110,884,878,820 | 111,833,820,047 |
| I. Capital sources and funds | 410 | V. 22 | 110,723,326,281 | 111,414,721,614 |
| 1. Paid-in capital | 411 |  | 105,599,960,000 | 105,599,960,000 |
| 2. Capital surplus | 412 |  | 3,402,369,613 | 3,402,369,613 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 981,006,486 | 981,006,486 |
| 8. Financial reserve fund | 418 |  | 505,503,243 | 505,503,243 |
| 9. Other fund belong to owner's equity | 419 |  | 123,503,243 | 123,503,243 |
| 10. Retained profit | 420 |  | 110,983,696 | 622,379,029 |
| - Previous year |  |  | 622,379,029 | 622,379,029 |
| - Current year |  |  | (511,395,333) |  |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 161,552,539 | 419,098,433 |
| 1. Bonus and welfare fund | 431 |  | 161,552,539 | 419,098,433 |


| 2. Budgets | 432 | V.23 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | $\mathbf{5 0 0}$ |  |  |  |
| 1. Capital investment of minority shareholders |  |  |  |  |
| 2. Minority interest |  |  |  |  |
| TOTAL RESOURCES $\mathbf{( 4 3 0 = 3 0 0 + 4 0 0 )}$ |  |  |  |  |
|  | 440 |  | $\mathbf{1 5 1 , 8 3 2 , 4 3 0 , 3 6 9}$ | $\mathbf{1 3 4 , 5 5 2 , 4 7 6 , 1 9 6}$ |

## Vien Nam Land Investment Corporation

## INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3/2009 | Accumulation |
| :---: | :---: | :---: | :---: | :---: |
| 1. Revenue of sales and services | 01 | VI. 25 |  | 12423390000 |
| 2. Deductions | 02 | VI. 26 |  |  |
| 3. Net sales and services (10=01-02) | 10 | VI. 27 |  | 12,423,390,000 |
| 4. Cost of goods sold | 11 | VI. 28 |  | 9,400,308,364 |
| 5. Gross profit (20=10-11) | 20 |  |  | 3,023,081,636 |
| 6. Financial incomes | 21 | VI. 29 | 25,642,523 | 47,673,978 |
| 7. Financial expenses | 22 | VI. 30 | 386,162,499 | 1,306,102,076 |
| - Include: Interest expense | 23 |  | 385,462,499 | 1,305,402,076 |
| 8. Selling expenses | 24 |  |  | 67,883,000 |
| 9. General \& administrative expenses | 25 |  | 344,874,503 | 2,222,320,507 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | (705,394,479) | $(525,549,969)$ |
| 11. Other incomes | 31 |  | 10,129,757 | 14,154,636 |
| 12. Other expenses | 32 |  |  |  |
| 13. Other profit (40=31-32) | 40 |  | 10,129,757 | 14,154,636 |
| 14. Gain/loss in associate or joint-venture companies | 50 |  |  |  |
| 15. Profit before tax ( $\mathbf{5 0}=\mathbf{3 0}+\mathbf{4 0}$ ) | 60 |  | (695,264,722) | (511,395,333) |
| 16 Current corporate income tax expenses | 61 | VI. 31 |  |  |
| 17 Deferred corporate income tax expenses | 62 | VI. 32 |  |  |
| 18. Profit after tax ( $\mathbf{6 0}=\mathbf{5 0 - 5 1 - 5 2 \text { ) }}$ | 70 |  | (695,264,722) | 511,395,333 |
| 18.1. Minority interest |  |  |  |  |
| 18.2 Profit after tax of parent company's shareholder |  |  |  |  |
| 19. EPS (*) |  |  |  |  |

## CASH FLOWS STATEMENT

Quarter 3/ 2009 (Indirect method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1. Profit before tax | 1 |  | (511,395,333) | 883,992, |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 62,724,537 | 60,235,572 |
| Provisions | 3 |  |  |  |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  |  |  |
| Interest expenses | 6 |  | 1,305,402,076 | 2,288,195,447 |
| 3. Operating profit before the changes of current capital | 8 |  | 856,731,280 | 3,232,423,939 |
| Changes in accounts receivable | 9 |  | $(1,101,483,110)$ | (2,287,460,131) |
| Changes in inventories | 10 |  | $(9,405,708,929)$ | $(17,033,716,015)$ |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | $(232,485,965)$ | $(65,366)$ |
| Changes in prepaid expenses | 12 |  | 47,381,583 | 90,715,000 |
| Paid interest | 13 |  | $(1,305,402,076)$ | $(2,288,195,447)$ |
| Paid corporate income tax | 14 |  | (107,041,753) | (4,146,356,958) |
| Other receivables | 15 |  | 3,383,071,671 | 28,887,849 |
| Other payables | 16 |  | (3,723,103,790) | $(13,592,696,708)$ |
| Net cash provided by (used in) operating activities | 20 |  | (11,588,041,089) | (35,996,463,837) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  |  | $(68,504,900)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 47,673,978 | 122,941,553 |
| Net cash used in investing activities | 30 |  | 47,673,978 | 54,436,653 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 36,163,560,000 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  | $(600,000)$ |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 39,378,756,365 | 26,042,790,000 |
| 4. Cash paid to principal debt | 34 |  | (20,917,375,000) | $(19,901,600,000)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | $(18,146,000)$ | (4,093,932,400) |
| Net cash (used in) provided by financing activities | 40 |  | 18,443,235,365 | 38,210,217,600 |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 6,902,868,254 | 2,268,190,416 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 1,508,307,217 | 880,227,493 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 31 | 8,411,175,471 | 3,148,418,909 |

